

## Life Insurance Sales Ammo

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Life Insurance Sales Ammo: What To Say In Every Life ...

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Life Insurance Sales Ammo: What To Say In Every Life ...

Ammo, but not a gun. I enjoyed this book, I learned responses to every objection imaginable, and how to peek interest in something as mundane as life insurance. The only thing I didn't like was that the book reads like a pick-up line or joke book. Simply a long list of things to say, but not actually a book like I was expecting it partially to be.

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## Life Insurance Sales Ammo on Apple Books

The title of this book is Life Insurance Sales Ammo and it was written by Bill Greenback. This particular edition is in a Paperback format. This books publish date is Apr 11, 2006 and it has a suggested retail price of \$14.95. It was published by CreateSpace Independent Publishing Platform and has a total of 92 pages in the book.

## Life Insurance Sales Ammo: What To Say In Every Life ...

Title: Life Insurance Sales Ammo( What to Say in Every Life Insurance Sales Situation)

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## Popular Life Insurance Sales Ammo: What To Say In Every ...

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## 10 Life Insurance Sales Books All Agents Can Crib From ...

A life insurance agent or broker or any financial planner should never be selling you something to profit for themselves. Yes, they need to make a living, but one piece of good news is that the sale of life insurance is regulated. In order to sell life insurance one must be licensed by the state they are practicing in.

## How Much Commission Does a Life Insurance Agent Earn?

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Life Insurance Sales Ammo [PDF]

Ben Feldman (1912 – November 7, 1993) was an American businessman and one of the most prolific salespeople in history.. As early as 1979, Feldman had sold more life insurance than anyone in history.. He sold life insurance policies with a total face value of about \$1.5-billion for New York Life from 1942 to his death in 1993. He once held the world record for the most products sold (by value ...

Ben Feldman (insurance salesman) - Wikipedia

As a final thought, if insurance salespeople need "ammo," it means they view customers as nothing but targets. Thus, keep in mind, an insurance salesperson probably doesn't have your best interests in mind.

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The sale of unapproved life insurance policies and annuity contracts in New York violates Insurance Law § 3201. Producers and insurers share the responsibility of preventing the sale of unapproved policies and contracts in New York. Department licensees should implement reasonable controls to ensure that the Department has approved the ...

Circular Letter No. 6 (2011): Sale of Unapproved Insurance ...

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Life Insurance Sales Ammo [EPUB]

At New York Life Insurance Company ' s South Florida office, managing partner Greg Jensen reviewed applications from 1,300 people in 2007, but he hired only 45 as sales associates.

“ A lot of companies try to convince job candidates that their company is great and everyone is going to make \$100,000, ” Jensen says.

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