

Kiss Bow Or Shake Hands Sales And Marketing The Essential Cultural Guide From Presentations And Promotions To Communicating And Closing

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When it comes to business, according to *Kiss, Bow, or Shake Hands*, you must be punctual for business and social meetings; and skip trying to seal a deal during the sacred month of August when everyone is on vacation. With the exception of the tourist industry, Paris virtually closes down (which, by the way, makes it an ideal time to visit the City of Light).

Kiss Bow or Shake Hands | Bonjour Paris
Success in the global marketplace begins with an expert understanding of international business practices, protocol, cultural orientations, legal practices, negotiating and communication styles. It's how you develop trust, networks, and a diverse base of talent. *Kiss, Bow, or Shake Hands* © DIGITAL delivers this essential knowledge when you need it - and helps you build the tangible intercultural skills required for international venues and diverse domestic markets.

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This book in the *Kiss, Bow, or Shake Hands* series has been written specifically for legal professionals—to help you develop the tangible intercultural skills that will support your successful legal practice. "Believe it or not, correct behavior has many faces.

Kiss, Bow, or Shake Hands: Courtrooms to Corporate Counsels
Kiss, Bow, or Shake Hands: Sales and Marketing is an informative, entertaining guide that shows you what to do—and what to avoid—in any given sales or marketing situation, from Argentina to South Africa. It provides the expert knowledge you need to gather data in diverse cultures, properly present your products, and close deals around the world.

Kiss, Bow, or Shake Hands, Sales and Marketing: The ...
Kiss, bow, or shake hands : Europe : how to do business in 25 European countries by Morrison, Terri. Publication date 2007 Topics Business etiquette, Corporate culture, Business communication, Negotiation in business Publisher Avon, Mass. : Adams Business Collection

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